

**My Company, PC
Profit & Loss**

January through December 2015

Cash Basis

	Jan 15	Feb 15	Mar 15	Apr 15	May 15	Jun 15	Jul 15	Aug 15	Sep 15	Oct 15	Nov 15	Dec 15	TOTAL
Ordinary Income/Expense													
Income	93,723.23	14,627.50	62,432.07	66,913.87	43,621.55	126,941.56	71,794.50	110,125.80	163,303.75	79,596.75	56,336.13	140,573.33	1,029,990.04
Cost of Goods Sold	7,548.41	1,905.00	14,268.39	7,135.00	6,671.25	16,352.50	24,387.75	38,439.75	46,220.87	31,734.94	29,692.25	45,004.00	269,360.11
Gross Profit	86,174.82	12,722.50	48,163.68	59,778.87	36,950.30	110,589.06	47,406.75	71,686.05	117,082.88	47,861.81	26,643.88	95,569.33	760,629.93
Expense													
Salaries/Benefits	2,780.55	2,749.02	4,485.46	5,657.48	6,098.60	9,363.16	10,192.61	6,827.69	5,581.57	6,269.52	5,933.92	123,492.78	189,432.36
Lead Generation	1,610.39	6,917.93	4,270.62	6,062.94	5,610.72	8,100.02	9,531.27	6,767.36	8,649.55	10,510.15	6,897.04	7,856.76	82,784.75
Occupancy	370.00	370.00	444.00	444.00	444.00	733.80	689.00	679.00	684.00	689.00	610.00	615.00	6,771.80
Communication/Technology	330.77	428.58	533.39	389.25	674.19	589.57	703.46	896.82	705.85	759.21	692.84	369.62	7,073.55
Education/Dues	2,164.88	1,170.60	2,478.64	3,876.80	2,650.84	877.10	4,636.31	1,893.07	2,965.09	2,177.77	5,152.77	23,053.31	53,097.18
Automobile	129.25	325.09	233.16	1,481.95	471.42	3,664.07	187.38	677.95	241.66	920.66	292.66	65.03	8,690.28
Equipment/Furnishings	0.00	0.00	0.00	0.00	0.00	439.99	0.00	0.00	0.00	0.00	592.19	0.00	1,032.18
Insurance	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	380.00	0.00	380.00
Supplies/Office Expense	365.12	1,034.93	85.93	255.70	483.41	240.12	429.99	265.14	116.60	222.08	611.52	538.15	4,648.69
Professional Services	200.00	100.00	100.00	1,394.50	100.00	0.00	150.00	100.00	100.00	2,200.00	150.00	1,175.00	5,769.50
Total Expense	7,950.96	13,096.15	12,631.20	19,562.62	16,533.18	24,007.83	26,520.02	18,107.03	19,044.32	23,748.39	21,312.94	157,165.65	359,680.29
Net Ordinary Income	78,223.86	-373.65	35,532.48	40,216.25	20,417.12	86,581.23	20,886.73	53,579.02	98,038.56	24,113.42	5,330.94	-61,596.32	400,949.64
Other Income/Expense													
Other Income													
Interest	0.00	0.00	1.64	0.00	0.00	0.58	0.00	0.00	1.92	0.00	0.00	2.47	6.61
Profit Share	1.46	0.18	9.54	351.07	193.89	144.11	354.70	0.00	496.40	94.14	134.31	131.80	1,911.60
Total Other Income	1.46	0.18	11.18	351.07	193.89	144.69	354.70	0.00	498.32	94.14	134.31	134.27	1,918.21
Other Expense													
Charitable Contributions	1,070.00	0.00	0.00	1,200.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,270.00
Total Other Expense	1,070.00	0.00	0.00	1,200.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,270.00
Net Other Income	-1,068.54	0.18	11.18	-848.93	193.89	144.69	354.70	0.00	498.32	94.14	134.31	134.27	-351.79
Net Income	<u>77,155.32</u>	<u>-373.47</u>	<u>35,543.66</u>	<u>39,367.32</u>	<u>20,611.01</u>	<u>86,725.92</u>	<u>21,241.43</u>	<u>53,579.02</u>	<u>98,536.88</u>	<u>24,207.56</u>	<u>5,465.25</u>	<u>-61,462.05</u>	<u>400,597.85</u>