

# My Company, PC Profit & Loss

Cash Basis

January through December 2015

	Jan - Dec 15
Ordinary Income/Expense	
Income	1,029,990.04
Cost of Goods Sold	269,360.11
Gross Profit	760,629.93
Expense	
Salaries/Benefits	
Salaries	158,344.00
Benefits/Processing	9,288.79
Contract Labor	21,799.57
Total Salaries/Benefits	189,432.36
Lead Generation	
Listing/Property Fees	20,170.10
General Advertising	57,886.54
Entertainment/Other	4,728.11
Total Lead Generation	82,784.75
Occupancy	
Rent	6,771.80
Total Occupancy	6,771.80
Communication/Technology	
Internet/Hosting/Email	770.22
Telephone Services	4,241.90
Website Maintenance/Software	2,061.43
Total Communication/Technology	7,073.55
Education/Dues	
Books/Audio-Visual/Subscription	768.91
Coaching/Consulting	15,000.00
Dues	5,657.18
Education/Training	11,809.03
Travel	19,862.06
Total Education/Dues	53,097.18
Automobile	
Gas	2,508.31
Maintenance	6,071.22
Parking/Tolls/Taxis	110.75
Total Automobile	8,690.28
Equipment/Furnishings	
Equipment (small)	1,032.18
Total Equipment/Furnishings	1,032.18
Insurance	
Property/Liability	380.00
Total Insurance	380.00
Supplies/Office Expense	
Banking Charges	135.85
Office Operations	773.28
Office Supplies (consumables)	3,454.56
Recruiting	285.00
Total Supplies/Office Expense	4,648.69

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	<u>Jan - Dec 15</u>
Professional Services	
Accounting & Tax Preparation	5,750.00
Information Technology	19.50
<b>Total Professional Services</b>	<u>5,769.50</u>
<b>Total Expense</b>	<u>359,680.29</u>
<b>Net Ordinary Income</b>	400,949.64
<b>Other Income/Expense</b>	
<b>Other Income</b>	
Interest	6.61
Profit Share	1,911.60
<b>Total Other Income</b>	<u>1,918.21</u>
<b>Other Expense</b>	
Charitable Contributions	2,270.00
<b>Total Other Expense</b>	<u>2,270.00</u>
<b>Net Other Income</b>	<u>-351.79</u>
<b>Net Income</b>	<u><u>400,597.85</u></u>