

My Inspection Team
Profit & Loss
January through December 2020

	Admin	Growth	Services	TOTAL
Ordinary Income/Expense				
Income				
Inspection Income	0.00	0.00	624,265.42	624,265.42
Testing Income	0.00	0.00	2,540.00	2,540.00
Total Income	0.00	0.00	626,805.42	626,805.42
Cost of Goods Sold				
Discounts	0.00	0.00	3,110.00	3,110.00
Sewer Equipment	0.00	0.00	239.93	239.93
Merchant Fees	20,559.85	0.00	0.00	20,559.85
Refunds	0.00	0.00	1,045.00	1,045.00
Total COGS	20,559.85	0.00	4,394.93	24,954.78
Gross Profit	-20,559.85	0.00	622,410.49	601,850.64
Expense				
Salaries/Benefits	47,426.67	7,530.54	314,229.47	369,186.68
Lead Generation	0.00	13,364.11	0.00	13,364.11
Occupancy	109.00	0.00	0.00	109.00
Communication/Technology	41,316.14	0.00	5,556.78	46,872.92
Education/Dues	42,612.98	0.00	4,142.24	46,755.22
Automobile	0.00	0.00	6,371.17	6,371.17
Equipment/Furnishings	0.00	0.00	22,560.80	22,560.80
Insurance	0.00	0.00	11,427.91	11,427.91
Supplies/Office Expense	2,328.57	0.00	3,578.21	5,906.78
Professional Services	5,820.74	0.00	0.00	5,820.74
Total Expense	139,614.10	20,894.65	367,866.58	528,375.33
Net Ordinary Income	-160,173.95	-20,894.65	254,543.91	73,475.31
Net Income	-160,173.95	-20,894.65	254,543.91	73,475.31